

**NANOG Board of Directors
Feb 17, 2019 / Board Meeting
San Francisco, CA
2:00 PM EST**

L Sean Kennedy Chair	Dave Siegel, PC Liaison
Tina Morris Vice Chair	Edward McNair, Executive Director
Will Charnock, Treasurer	Brandi Herrera, NANOG Staff
Brad Raymo, PC Chair	Valerie Wittkop, NANOG Staff
Susan Forney, Secretary	De' Harvey, NANOG Staff
Patrick Gilmore, Member	

Start Time: 2:07 p.m. PST

Minutes review and approval (S. Forney)

- January 18 Minutes
- **MOTION:** Sean moved to accept the Jan 18 minutes. Patrick seconded. Majority were in favor. Motion carried.

ED Update and Discussion (E.McNair)

- Sponsorship updates:
 - Premium sponsorship model simplification: Shawn, Valerie, and Edward met to review all sponsorship models, and discuss various ways for improvement.
 - Suggested improvements include:
 - Passes for NANOG meeting registration allotted by sponsorship level.
 - Allowing sponsors to commit for up to 3 Beer 'N Gear sponsorships in advance.
 - Reducing the cost of Wednesday breakfast because the value is not equal to Monday and Tuesday breakfast.
 - Board discussed omitting Wednesday breakfast sponsorship altogether, and trying a light, continental-style breakfast service at a reduced rate for the next few meetings.
 - Survey giveaway sponsorship changes to bring the purchasing of gifts in-house and provide each sponsor with one free registration pass.
 - Board discussed offering two options: Current model where sponsors purchase gifts themselves and original model where NANOG purchases the gifts in-house.
 - Board discussion included PC input that the incentive to complete the program surveys is important, so need to continue to ensure gifts are attractive to attendees. One member who had previously sponsored signed up specifically because they got to choose the gift and were able to be creative.

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- **ACTION:** No specific changes to program for now, but NANOG staff to ensure quality gifts are available for giveaway and if sponsor desires will purchase survey gift.
- Discussion of a new Women in Tech lunch sponsorship. Discussion focused on Women in Tech lunch programming including soliciting strong speakers, planning program across multiple meetings, and focusing on networking opportunities. Discussion of sponsorship to be continued at later date.
- **ACTION:** Edward, Tina and Sean to propose a plan for Women in Tech programming, aside from sponsorship.
 - **ACTION:** Edward and Shawn to do more research on Outreach program, specifically ways of engaging with universities, and report back to Board.
 - **MOTION:** Sean moved to approve the sponsorship spreadsheet changes as presented. Patrick seconded. Majority were in favor. Motion carried.
- Proposal to change incorporation from NewNOG to NANOG.
 - **MOTION:** Will made the motion to authorize Edward to use up to \$5,000 to change incorporation name. Tina seconded the motion. Majority were in favor. Motion carried.
- Staffing Updates (Accounting, Program Director proposal):
 - Edward updated us on accounting.
 - **ACTION:** Edward will update the board on his staffing proposal at the next meeting.

NANOG 75 Program Updates (B.Raymo)

- One presenter stepped out last week, but this will not impact the program overall.
- PC team will work to get the word out about Wednesday's featured 3:00 p.m. speaker.
- Security track talk on Tuesday afternoon to discuss law enforcement.
- **ACTION:** Brad to remind the PC of the meeting scheduled to meet the NANOG staff.

PC Selection Discussion

- The board discussed the PC selection process.
- Status of nominations: Nine midterm members willing to continue, five expiring (not term limited) who are willing to continue. Sixteen candidates are required. We currently have 20, with 11 seats to fill.
 - Will suggested the board reach out to their individual communities and social media networks to promote PC nominations.
- Profiles would be accepted until 9:00 p.m. on Tuesday evening, February 19.
- PC skill sets were evaluated, and the board discussed the PC size.

Member Meeting and Conference Opening Preparation (L.S.Kennedy)

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- **ACTION:** Board to review who is speaking and what will be covered prior to NANOG 75 member's breakfast meeting.
- **ACTION:** Edward to create 2019 new-spending bullet items for presentation. Will review balance sheet and budget vs. actuals.

Review financial materials (L.S.Kennedy)

ACTION: Board to prepare by reviewing financial materials prior to member's breakfast.

Discuss reserve policy and current budget (L.S.Kennedy)

- Publishing the reserve policy, and discussing it at NANOG 75 member's breakfast.
- **ACTION:** Val to send aging report to the board for review.

Review Board retreat costs (D.Harvey)

- NANOG Board meets once a year away from NANOG meetings to discuss strategic plan, review and approve budget. At 2018 offsite training was provided on NANOG policies and Board member responsibilities. Offsite was held in location provided by hotel and property was selected by staff after sending a request for proposals. Board and staff will track retreat costs over time.

Board Retreat: Hotel Guest Rooms, F&B, & Meeting Room Rental

- 2018 \$4,520 (Charleston, SC)
- 2017 \$3,751 (New Orleans, LA)

→ **ACTION:** Board chair and ED will answer any member questions about off-sites at NANOG 75 member's breakfast.

Education

- Dave proposed discussing an education program at a future board meeting. Tina seconded the motion. All were in favor. Motion carried.

→ **ACTION:** Dave and Edward to prepare material to discuss.

Adjourned: 4:17 p.m. PST